



NDAB NEWS

Monthly News from the North Dakota Association of Builders

February 2018



Dan Lindquist
President

Dan Lindquist, NDAB President

Once again, North Dakota was well represented at the International Builders Show (IBS) in Orlando last month. The show offered three exciting days of over one million square feet of exhibit space featuring new products and trends for 2018, outstanding educational sessions, and events so members may network with key business partners. Because NAHB holds its key meetings and events in

conjunction with IBS, it's a great way to gain a wealth of knowledge on every level, and in a short amount of time making it a valuable investment in your business. If you missed it, I encourage you to attend next year in Las Vegas, February 19 – 21.

NDAB Associate member Dawn Cruff, Dakota Plains Realty, Home Builders Association of Fargo Moorhead; and member Ken Callahan, MDU, Williston Area Builders Association were two of seventeen finalists for the NAHB 2017 Associate of the Year award. Congratulations to both of you for this prestigious nomination and recognition at the national level.

The Area 10 Caucus met to a standing room only crowd with every local association from North Dakota represented. Keith Butz, National Chair called the meeting to order. Attending this meeting is vital for gaining understanding of issues by hearing from area State and National representatives attending. ND State Representative Don Dabbert Jr., reported on our behalf. Enough cannot be said about the importance of being involved in the current matters affecting the building industry.

The 2018 Annual Meeting of the Board of Directors was held the morning of January 11. Three key outcomes for members to be aware of is the passing of the new governance model, passing the motion to bring back the third meeting, and electing Chuck Fowkes to Third Vice Chair for 2018.

In addition, NAHB continues to focus on several issues, including: Regulatory Reform, Housing Finance Reform, Labor Shortage/Immigration Reform and Environment.

Last, I'd like to take a minute to remind registrants that a paid-in-full IBS registration offered a complimentary one-year subscription to IBS Education On Demand – watch for an email from NAHB explaining the program. If you didn't make it to IBS, a one-year subscription can be purchased so that you may listen to over 130 recorded sessions covering 8 building industry topics.

Thank you,

Dan Lindquist



Kim Schneider
CEO

Kim Schneider, NDAB Chief Executive Officer

Volunteering at the National Level

As we return from Orlando and look back at our week of warmer weather, great company, lots of steps and new information we are reminded of all the great opportunities to be involved at the national level with National Association of Home Builders. NDAB members from across the state and representing

each of the six local associations traveled to Orlando to be a part of NAHB Board of Directors meetings and the International Builders Show. Annually, NAHB hosts the International Builders Show (IBS) and next year will be doing so again in Las Vegas, February 19-21, 2019. At these meetings, committees made up of Builders and Associates meet to discuss what is happening in the building industry, discuss membership numbers and how to increase, discuss issues across the nation, BUILD-PAC, they recognize their peers with various National awards for the work they do and they have an opportunity to network.

At NAHB meetings, it is always a great opportunity to reconnect with old and new friends, network, and gather new ideas and information. Another fun gathering at IBS is the North Dakota Reception. We are pleased each year to invite North Dakota attendees and our friends to a reception with great food, drinks and of course fun company. We have around 200 people stop by and we recognize the student chapter attendees for their hard work and the competition they participate in. For the past two years, NDAB has teamed up with members from the Area 10 Caucus to co-host a fun evening. This allowed us to host even more guests from our area without competing for time and gave us the opportunity to work closely in planning with our counterparts from Minnesota a Iowa and our National Area Chairman (NAC) Keith Butz who so kindly traveled to ND in December to swear in our 2018 NDAB Board of Directors. We thank those that stopped by this year making it another fun evening and a special thank you to the event and annual sponsors who generously help in making it a successful event.

If interested in learning more about NAHB meetings and events, please connect with your local association's Executive Officer or connect with our office. There are many great volunteer and networking opportunities happening in state and in warmer weather and we would love to see you there!

Take care,

Kim Schneider

Back your PAC ... your PAC backs you! NDAB-PAC is the North Dakota Association of Builders' Political Action Committee. It is a non-partisan political action committee that provides support for candidates who are friends of the building industry. Contact NDAB at (800) 326-4746, (701) 222-2401 or info@ndbuild.com to contribute or learn more!

Around the State

Bismarck Mandan Homebuilders Assoc.

Dot Frank,
Executive Officer
701-222-2400 bmhba.com

- The association celebrated its 59th Annual Dinner on Jan. 23. Captain Jack Sparrow swore in the new board and 2018 President Lynn Klein.
- The 2018 Home Show is Feb. 9-10 at the Bismarck Event Center. More than 200 exhibitors will fill 42,500 sq. ft. of floor space.
- Government Affairs Committee members recently rallied in front of the Bismarck City Commission to share concerns about rising regulatory fees. 2018 brings an increase to permit, planning and connection fees for builders.
- The Spring Parade of Homes dates are set. Builders will showcase their homes April 26-29.

Dickinson Area Builders Assoc.

Tiffany Dolechek,
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- Arnold Karsky, Lance Kilwein, and Tiffany Dolechek traveled to Orlando January 8-12 where they were able to learn, see, and experience all the great things happening at the International Builders Show.
- The next DABA GMM will be January 24 at the Ramada Grand Dakota Lodge.
- We are busy planning for the 2018 Home Show April 7-8!

Home Builders Assoc. of Fargo-Moorhead

Bryce Johnson,
Chief Executive Officer
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- HBA of F-M members and staff traveled to Orlando for the International Builders' Show. Over 100 people attended from the Fargo-Moorhead area,

including NAHB Student Competition teams from North Dakota State University and North Dakota State College of Science.

- The New Year Celebration & City Night was Jan. 25. This event featured a mayoral panel where members asked questions related to specific jurisdictions. Three members were installed to the HBA board of directors: Kim Hochhalter, Building Concepts, Inc.; Chad Johnson, The Title Company and Robert A. Leslie, Designer Homes of Fargo-Moorhead. Two members were installed on the Home Builders Care of F-M Foundation board: Ben Anderson, Benjamin Custom Homes, LLC, and Nancy Kelly, Labor Masters.
- Watch for the HBA of F-M Annual Review Video which highlights the year's accomplishments.

Forx Builders Association

Cassie Thompson,
Executive Officer
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- Minnesota Contractors > MN Continuing Education classes will be held on February 6 at the Ramada. Please call Cassie with any questions!
- The 2018 Home Design & Garden Show will be held at the Alerus Center March 23-25.

Minot Association of Builders

Elysha Head,
Executive Officer
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- The City Leaders Luncheon was held on January 18. Over 30 people attended the event that was the perfect opportunity to bring MAB members closer to city officials. Minot's City Manager, Tom Barry, lead the discussion that featured an update on happenings around Minot as well

as what's in store for the future. Following that portion of the event, several other city leaders were given a chance to answer any questions attendees had.

- Planning is in full force for the 2018 Home and Garden Show! This year's show will be held on March 2-3 at the NDSF Center. Favorites from last year's show like the Pub in the Park and the Ready Builders Lego Competition are making a return as well as a new kid's activity, Chalks and Smocks. First International Bank & Trust is sponsoring the chalk home drawing competition that will take place alternate of the Ready Builders Lego Competition.
- Plans for the 2018 Home and Garden Show are coming along with the show being 70 percent sold out! The MAB is looking forward to making the show even bigger and better than last year!

Williston Area Builders Association

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- Williston Area Builders Association held the first GMM of 2018 on Tuesday, January 16, sponsored by American State Bank and Trust Company. American State Bank & Trust was also the evening's presenter, discussing commercial and residential lending. They also presented new renovation loan programs available through FHA and Fannie Mae.
- McKenzie County Builders Association will be holding their first GMM on January 22, hosted by Cornerstone Bank and sponsored by BDS Land. The meeting will be held at Cornerstone Bank, located at 106 8th Ave SE in Watford City. We will be updating the membership on all the exciting things this new association has been working on.